



US Sales and Business Development Manager Full Time, Remote Office (USA)

Position:

Full-Time Sales and Business Development Manager, based remotely within continental USA.

Objective:

Responsible for performing general sales activities and customer acquisition in a specific geographic region and contributing to the formation of corporate and strategic plans in order to create new business.

Principle Accountabilities and Duties:

- Develop new strategic alliances with key customers.
- Analyze and understand customers' business strategy, future product plans and expansion activities, and align NVD resources where mutually beneficial.
- Define business priorities through a broad spectrum of market and technology needs.
- Initiate and manage business development activities that will strengthen, expand and drive market penetration.
- Work closely with the Program Management, Engineers, and CSC to ensure existing and potential customers' needs are being met.
- Support senior management with active regular communication and reports.
- Achieve revenue, funnel targets and actively generate leads.

Desired Skills and Expertise:

- Minimum 9 years display and touch experience
- Minimum 5 years sales experience
- Ability to travel extensively within the USA and occasionally overseas

***Interested applicants should send resume and cover letter to:
SteveGerisch@newvisiondisplay.com***

About New Vision Display:

New Vision Display is a manufacturer of custom display and touch solutions for OEMs of automotive, consumer electronics, medical, industrial and other products. We provide full-service product design, manufacturing, and integration services for a wide range of display and touch technologies: Passive and active matrix liquid crystal and OLED displays; projected capacitive touch sensors; and chemically strengthened glass for cover lens and aftermarket screen protector applications. NVD has over 3,000 employees worldwide with state-of-the-art factories in China, and sales and technical support staff across the USA, Europe and Asia. NVD is IATF 16949, ISO 14001, ISO 9001, RoHS and REACH certified.

NVD has a strong reputation as one of the leading companies in the display and touch technology industry offering innovative solutions, quality products, and excellent customer service. NVD provides a respectful and positive working environment with competitive salaries, benefits and growth opportunities.

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