



**Full-Time Sales and Business Development Manager
Home-Office Based in France (Serving France, Spain and Portugal)**

Company Description:

New Vision Display is a U.S.-based global leader in innovative, flexible and highly efficient display and touch technology for small and medium-sized applications for industrial, consumer and medical and automotive markets. NVD has over 2,400 employees worldwide with two factory locations in Shenzhen, and a new location in Hunan, China. Sales and Technical Support teams are worldwide, with offices in the USA, EU, and Asia.

NVD's expertise includes display based passive matrix and active matrix liquid crystal display technology, module integration with touch panels, projected capacitive touch technology and lens and ITO glass production. NVD is a one-stop solutions partner for display and touch modules and periphery, providing full-service product design, new product introduction, precise manufacturing, logistics and local support.

Position:

Full-Time Sales and Business Development Manager located in France, Home-Office based.

Objective:

Responsible for performing general sales activities and customer acquisition in a specific geographical region (France, Spain and Portugal), and contributing to the formation of corporate and strategic plans in order to create new business.

Principle Accountabilities and Duties:

- Develop new strategic alliances with key customers.
- Analyze and understand customers' business strategy, future product plans and expansion activities, and align NVD resources where mutually beneficial.
- Define business priorities through a broad spectrum of market and technology needs.
- Initiate and manage business development activities that will strengthen, expand and drive market penetration.
- Work closely with the Program Management, Engineers, and CSC to ensure existing and potential customers' needs are being met.
- Support senior management with active regular communication and reports.
- Achieve revenue, funnel targets and actively generate leads.

Desired Skills and Expertise:

- Minimum 9 years display experience
- Minimum 5 years sales experience
- Ability to travel extensively within Europe and occasionally overseas
- Fluency in written and spoken English and French
- Language ability in Spanish and Portuguese preferred

Interested applicants should send resume and cover letter to MohamedHaider@NewVisionDisplay.com.